

Meet Your NexAnnuity **IMO Team**

Dedicated partners supporting your annuity business.

WHO WE REPRESENT

NexAnnuity, the annuity platform of NexPoint, offering multi-year guaranteed and fixed index annuities through established insurance carriers.



Brian Graime

Director, Annuity & IMO
Distribution

RESPONSIBILITIES

- Leads NexAnnuity IMO distribution
- Develops strategic IMO partnerships
- Oversees the IMO sales team



201.370.0712



BGraime@nexpoint.com



Shelby Morgan

Annuity National Accounts
Director

RESPONSIBILITIES

- Manages national account relationships
- Supports home office partners
- Coordinates product training & rollout



206.388.6833



SMorgan@nexpoint.com



Geoffrey Henderson

Annuity Operations & Product
Specialist

RESPONSIBILITIES

- Annuity operations & new business support
- Product expertise & process improvement
- Case escalations & service



214.276.6224



GHenderson@nexpoint.com



Max Graime

Internal Annuity Consultant

RESPONSIBILITIES

- Internal sales & desk support
- Product questions & illustrations
- New business & case follow-up



214.276.6212



MGraime@nexpoint.com

POWERING INNOVATIVE RETIREMENT SOLUTIONS